

### **Young People entering the world of work**

Products: Apprenticeships, Entry to Employment (NEET oriented), delivered by KEY Training

Funding sources: LSC work-based learning contracts, FE responsive funds for Entry to Employment.

Total numbers in 2008/09: **928**

Trend: Increasing to 2008, decline of 5% in 08-9. Potential growth from 2010.

### **Adults Seeking Employability skills**

Products: SkillsPlus, ESOL

Funding sources: LSC Skills for Life

Total numbers in 2008/09: **6353**

Trend: Stable funding for Literacy/ Numeracy, increase in numbers obtaining qualifications through Skills Plus. ESOL funding reduced 5% 07-09.<sup>1</sup>

### **Organisations requiring workforce skills**

Products: Level 2 skills, 'Train to Gain'

Funding sources: LSC, ESF, DWP

Total numbers in 2008/09: **797**

Trend: Growth halted 2009. Reduced funding per learner and expected employer contributions from 2010.

### **Families and neighbourhoods**

Products: Family Learning, FLNN, Community Partnerships, Learning Champions

Funding sources: LSC, NLDC, SEEDA + other small contracts

Total numbers: **7807**

Trend: Decline since 05-6 reversed in 2008. Significant growth in family programmes in 08-09. Future funding trend unclear.

### **Adults seeking continuing education, learning for pleasure**

Products: Traditional AE via AE Centres and 300 community venues

Funding sources: LSC Safeguard, FE Learner Responsive, individual user fees approximately £3 million.<sup>2</sup>

Total numbers in 2008/09: **27000**

Trend: Decline in participation to 2008, projected growth for 9-10. Safeguarded Funding (for non-accredited 'Informal Learning' expected to be channelled to many Local Authorities from 2011<sup>3</sup>

Separate Business Models have been developed aligned to funding streams to ensure fluctuations in demand funding can be managed without destabilising the entire unit.

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<sup>1</sup> However the latest BIS funding document indicates a reduction in funding per learner from 2010.

<sup>2</sup> Kent continues to offer generous fee reductions for people over 60 where many have abandoned this policy

<sup>3</sup> White Paper 'The Learning Revolution' suggests that LA's will be invited to become Lead Accountable Bodies in 2010.